



# **About Nancy**

Nancy is a communication and leadership facilitator and coach, working with all levels of leaders in individual and team settings to help them understand themselves more deeply and create transformational impact in their personal and professional lives. Facilitating a non-judgmental space of profound trust, Nancy challenges clients to deepen self-awareness, build on their strengths, and explore areas for growth. She believes that when we choose to live fully, with purpose and honor in our values, we will be our full potential and create meaningful results.

Nancy has spent 25+ years elevating the potential of people and their organizations as an instructor, leader, speaker, communicator, facilitator, and coach, internationally. Nancy's business has grown through warm-lead referral. 100% of her business came from warm leads for the first 9.5 years, and more recently shifted to 85% with clients finding her through web searches.

## Nancy in Rapid Fire

- Co-active coach, multi-accredited by the world-leader in coaching, the International Coaches Federation and the Co-Active Training Institute. Multi-accredited facilitator through organizations including DDI, Langevin and CMC.
- Successfully run national, multi-level sales, training and management teams.
- Positive results with groups in financial services, consumer goods, telecommunications, pharmaceuticals, technology, spirits and alcohol, and more.
- Creator of The Fresh Start Project helping families move from shelters while being provided basic household and personal items to change their house to a place that feels like home. The organization is now 7 chapters strong, with over 6800 volunteer members, 11 incremental programs and has supported 360+ clients and families since November 2019 inception.
- Recipient of 2022 Ontario Medal of Good Citizenship. Second highest awarded given by the Ontario government.
- Recipient of 2024 City of Mississauga Civic Award of Recognition Philanthropic Achievement
- Was nominated Fall 2020 for WXN's Canada's Most Powerful Women: Top 100
- Author of two books; The Happy Place (second edition, March 2012), a workbook for defining and celebrating what makes you happy and Co-author of Your Weight Loss G-Spot (December 2015)

# Personal

Nancy is one of the most philanthropic people you will meet. Just a couple of her community efforts include her role in the Jack.Ride for youth mental health developing multiple annual programs for her local food bank, and raising over \$100,000 for ovarian cancer research through her Ruthie's Runners initiative. She is a Board Director for Pickleball Federation of the America and part of the Global Advisory Committee with The Global Pickleball Federation.

She is also activity focused. She has run one full marathon, 16 half marathons, and is in constant motion with sports like tennis, golf, pickleball, yoga, skiing, biking and kayaking. She has a side hustle making Hug Blankets, is known for her unique in-house hosting events and is a cold water plunger. Her career and her life are driven by her values and she is, above all, committed to providing her two sons the best Momma experience possible while raising independent, responsible, love-life-moments adults.





# Some Organizations that Nancy Milton Inc. has worked with

#### Agencies

Bond Brand Loyalty Brand Momentum Cossette Craft Creative Group Inventa Livewire Marrin My Big Idea ReWord SPCG

### Automotive

Goodyear Tires Ford Honda

## **CPG/Retail**

Dermalogica Fever-Tree Hasbro Image Wear Napoleon Roots Rona Sabra World Meats

### Engineering

30 Forensic Stantec

#### **Environment and Regulatory**

WSP E&I Canada Ltd.

Education Etobicoke Collegiate Institute Lorne Park Secondary School McMaster University University of Guelph — Veterinarian College University of Toronto University of Waterloo

## Financial/Insurance

BaiCorp Bank of Montreal BlackRock **Brandes Investment Partners** CIBC CWB Desjardins Examworks **Everest Management Foresters Financial** Freddie Mac IA Clarington Manulife Medeca Meridian **Peloton Capital Management** Principal Royal Bank of Canada Scotia Bank **Snap Financial** Sunlife Financial

#### Government

City of Bradford City of Calgary City of Whitby/ Stouffville Ministry of Transportation Set Can Town of Wilmot

## **Health & Medical**

Astra-Zeneca Canada's Children Hospital Foundation Ferring Pharmaceuticals Health eMatters Janssen Santen Oculus \*Veterinary

Logistics ChitChats **Online Retail** CheckOut 51 Varage Sale

### Organizations

Eco Canada Law Society of Ontario WILB — Women in Leadership & Business WTS — Women in Transportation & Shipping Young Presidents' Organization PWC

Real Estate First Capital Realty Colliers

Restaurant/Entertainment/Sport Boston Pizza MLSE Splitsville

**Rewards** Air Miles/Loyalty

### Spirits

Ace Hill Brown-Forman Moosehead

Technology & Mobility Bell Microsoft MTS Allstream Rogers Slack Triora Virgin Mobile

**Travel** Air Canada